

TSUNAMI Newsletter -- Jan. & Feb. 2009

TSUNAMI New Year Party & 114th Business Plan Presentation & TSUNAMI Venture Fair 2009

No.1

■ 114th TSUNAMI Business Plan Presentation



Seabell International Co., Ltd. <http://www.seabell-i.com/e/> (English)
President Mr. Yuji Unno

Seabell International is engaged in the development and sales of in-stream mini hydropower generators. "Stream", the mini hydropower system of this type has already been commercialized and produces a stable supply of electrical energy generated by a constant flow of water. Because it attains a high generation efficiency thanks to its distinctive mechanism, it opens the door for use of an enormous amount of stream energy that has been completely untapped thus far, in fields such as sewage and factory wastewater. Its cost effectiveness is several times as high as that of large windmills. Seabell is looking for business partners, allies and sales channels.

HYPER DRIVE Corp.
<http://www.hyperdrive-web.com/P1ENindex.html> (English)
President: Mr. Shuji Yonemura

Hyper Drive develops, manufactures and sells power generation systems applying next-generation materials (electroactive polymer artificial muscle; EPAM) developed by SRI International, the U.S. research institute. It has created a natural energy generation system using ocean wave energy, and is planning to market a small-scale wave-power generation system for use by fish farms, all sorts of surveillance buoys, and small craft in the autumn of 2009. It plans to begin offering large-scale generation systems on the order of commercial power plants in 2012, mainly in Europe and North America. Its activities are by no means confined to sea-based power generation; it is also engaged in research and development with major firms inside and outside Japan in the area of wearable power sources for all kinds of mobile devices and sensors, for example. It is seeking funding, business partners, allies and sales channels.

Spring Soft Corp. <http://www.springsoft.co.jp/> (Japanese)
President: Mr. Tetsuo Iwasaki

Springsoft's "Intelligent Sakura" controls applications, networks and ancillary devices within local network computers and devices (endpoints) via a cloud-based center (server), with the timing desired by the customer. This timing and endpoint control function enables a switch from a rich-client to a thin-client status at the requisite time, automatic operation of peer-to-peer application on networks, automatic change of communication routes, and VPN communications not requiring an internal network address, all without user settings. It consequently offers highly cost-effective solutions for labor environments requiring a megashift and for remote control environments for local equipment. It is targeting sources of funds, business partners, allies, and sales channels.

Epicrew Corp. <http://www.epicrew.com/e/index.html> (English)
President: Mr. Akira Okabe

Epicrew has a business dedicated to semiconductor fabrication equipment used in the process of epitaxial film formation. It started out doing business in refurbishment (reconditioning and sales) of used equipment, and subsequently succeeded in developing original equipment and broadening its scope. Because they are also used for manufacture of power devices effective for increasing energy efficiency, epitaxial film formation equipment is anticipated to meet an expanding market. Epicrew has a plant measuring 2,600 square meters on the grounds of an industrial estate just ten minutes away from Nagasaki Airport. It is building a setup that will enable it to provide high-quality equipment to device manufacturers, semiconductor producers, and other customers. It is looking for business partners, personnel, and allies.

W-Scope Corp. <http://www.w-scope.com/> (Japanese)
President: Mr. W.K. Choi

W-Scope is a manufacturer of fine chemicals for use in electronics. It is headquartered in Kawasaki, and finished building a plant in Korea in April 2006. Through an R&D program that lasted many years, it perfected a separator film used in lithium-ion batteries for example. This is a multiporous film with a thickness on the micron order, and enables application for industrial filters and other high-end uses. At present, it is talking with battery manufacturers in Japan, Korea, and China, and is making plans for widespread sales on the level of mass-produced goods. It currently sells to battery manufacturers, and posted monthly sales averaging about 100 million yen last year. It wants business partners, personnel referrals, allies and sales channels.

■ TSUNAMI New Year Party

Immediately following the presentation of business plans, the group moved to the large hall on the second floor at 3:15 to hear a special lecture. Entitled "How Can Companies Construct Business Models that Work in the Global Market? - The Experience of Top Management at High-Tech Japanese and U.S. Firms", the lecture was delivered by Mr. Tetsuo Iwasaki, the chairman of GPI Inc. and ex-chairman of Applied Materials Japan Inc. Mr. Iwasaki described his management philosophy, the thrust of which is application of the "most important things learned" from his own extensive experience for attainment of aspirations with a combination of resolve and perseverance. His ardent convictions were vividly conveyed to all present.

At 4:30, Mr. Kazuo Mizuno, the chief economist in the Economic Studies Department of Mitsubishi UFJ Securities Co. Ltd., delivered a speech entitled "Where Globalization is Heading and the Future Outlook for the Japanese and World Economy". While exuding an initial optimism based on belief in the comparatively good shape of Japan among the ranks of developed countries in the prevailing economic crisis, Mr. Mizuno examined the Japanese and world economy in various aspects. He asserted that the ongoing economic contraction marked the end of the modern period and its phase of physical expansion, and took a historical perspective in likening it to the collapse of the feudalism and the manorial system in the 16th century.

At 6:00, TSUNAMI held its reception for the New Year at the same venue. Mr. Ikemori, TSUNAMI President (and Honorary Chairman of FANCL Corporation) reported on its Tsunami activities and policies to date. In addition, remarks were made by two distinguished guests: Mr. Toru Takimoto, Director of the General Planning Department of the Kanto Bureau of the Ministry of Economy, Trade and Industry, and Mr. Satoru Kobayashi, Director of the Commerce, Industry, and Labor Department of Kanagawa Prefectural Government. After another activity report by TSUNAMI Vice-President Go, Mr. Kazuhiko Tokita, Chairman of the Board at Mitsubishi UFJ Capital Co., Ltd., did the honors in leading a toast. Serving as an open platform and venue for proactive interchange, this TSUNAMI event was thronged with a total of about 330 guests and proved to be a resounding success.



Mr. Iwasaki



Mr. Mizuno



Mr. Ikemori (TSUNAMI)



Sellout crowd



Mr. Takimoto



Mr. Kobayashi



Mr. Tokita

■ TSUNAMI Venture Fair 2009 !

The Technical Show Yokohama 2009 was held at the Pacifico Yokohama Exhibition Hall over the period February 4 (Wed.) - 6 (Fri.). The NPO Venture Support Mechanism TSUNAMI joined with the Kanagawa Industrial Promotion Center (KIPC) in setting up a booth at the Show to display the technology, goods, and services of a total of 20 R&D-oriented ventures, most of which are TSUNAMI members. The TSUNAMI Venture Fair is held every year around the same time under the watchwords "provision of a venue for encounter aimed at expanding the business of venture members". It is positioned as a gathering place for business talks involving companies which would like to utilize these ventures and their technology.



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