

## TSUNAMI Network Partners Newsletter --- April, 2005

Report of the Business Plan Presentations held on April 13, 2005 at Yokohama Branch of Nomura Securities



Presenter: Mr. Hisashi Endo,  
Representative Director & President,  
Professor Emeritus at Tokyo Institute  
of Technology

### ■Brain Functions Lab., Inc.. (established February 1994)

<http://www.bfl.co.jp/english1.html>

- Electroencephalography diagnosis services for detection and therapeutics of dementia syndrome: DIMENSION (Diagnosis Method of Neuronal Dysfunction) and ESAM (Emotion Spectrum Analysis Method).
- DIMENSION: Early detection of dementia syndrome and simple judgment of the improvement effect of music therapy and learning therapy. Remote diagnostics service via network is available, connecting with hospitals and clinics.
- ESAM: Emotion, stress, and mental concentration are measured and displayed based on the electroencephalography data at every second. The company's original basic technology widely used in industry applications.
- Everyone is uneasy about dementia syndrome and Alzheimer's disease in the rapidly aging society and safe and low-cost service of brain diagnosis service safe is in demand.



Presenter: Mr. Kimihiko Sato,  
Representative Director & President

### ■D-Will Co., Ltd.. (established June 2002)

<http://www.dwill.co.jp/> (Japanese only)

- As a dentist franchise business, consulting service dedicated to dental clinic operation is developed. Also starter kit is supplied at the start of operation. Facilities and equipment are also rented.
- Moreover, clerical outsourcing supports clinic operation from the standpoint of patients and by bringing in business management concept, particularly because most of the dental clinics are behind in efficient operation due to their private management.
- Dental clinics participating in the franchise system are meeting the requirements of aging society.
- It is a very new business in Japan to support dentists with scarce financial resource through fund and facilities from the start of dental clinic operation followed by various assistance during operation
- Branding of the D-Will dental clinics will be established with an emphasis on assurance, safety and comfort, and expansion to esthetic dentistry and visiting service are planned .

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Presenter: Mr. Koichi Hagishima,  
President & CEO

### ■IP Flex Inc. (established March 2000)

<http://www.ipflex.com/en/>

- Development, manufacturing, and sales of dynamic reconfigurable processor, its evaluation boards and peripheral interface boards, and integrated software development environment, as well as technical consultation and application engineering supports.
- The DAPDNA Dynamically Reconfigurable Processor developed provides "hardware performance" while maintaining "software flexibility."
- Development engineers of equipment can enjoy short turn around time, meeting the requirement of product proliferation and enhancement or modification in quick response to the changes in applications.
- Applications range from image data processing, signal processing, medical diagnostics, network security, and wireless communications.
- On the roadmap, DAPDNA-2C (designed for 16-bit data processing in broad spectrum of applications) samples in spring 2006; DAPDNA-FW II v3.0 (enabling compilation of hardware configuration directly from C) will be available by the end of 2005.



Presenter: Mr. Shuichi Tanakamaru,  
President

### ■GALLIA PLUS Co., Ltd. (established March 1997)

<http://www.galliaplus.com/> (Japanese only), A BELLSYSTEM24 Company <http://www.bell24.co.jp/english/>

- The one and only company in Japan dedicated to receivables liquidation service for small and medium-sized enterprises.
- Varieties of service programs are available from collection receivables of to factoring, enabling liquidation of receivables in a simple process.
- New service "Asset Backed Loan" is a new financing source of working capital with receivables as collateral and it is the latest measure of loan system to finance large amount of working capital in a simple manner. Low interest rate compared with uncollateralized loan and moreover guarantee by representative or third party is not required.
- The company is expected to play an important role in financing of venture companies and small and medium-sized enterprises.