

TSUNAMI Newsletter -- December 2010

Report on the 1st KOITA-TSUNAMI, Japan-Korea Business Exchange Program 2010

The 1st Japan-Korea Business Exchange Program 2010 hosted by the Korea Industrial Technology Association (KOITA) was held on November 9 (Tues.) and 10 (Wed.). This installment of the Meeting drew the participation of nine technology-oriented firms that are members of KOITA, a private-sector organization which was founded in 1979 for the purpose of development support and information provision, and eleven small and medium enterprises (SMEs) and venture firms from Japan. On the second day, the participants toured research institutes attached to major firms in the fields of energy and environment. This year, we at TSUNAMI, the NPO venture support mechanism, co-hosted the event, and would therefore like to present a brief summary of it.

■ Date: - November 9 (Tues.): KOITA Japan-Korea Business Exchange Program 2010
- November 10 (Wed.): Tour of the Tokyo Electric Power Tsurumi Research Institute and Panasonic Eco Ideas House

■ Place: Kanagawa Science Park (KSP) Conference Room

■ Host: Korea Industrial Technology Association (KOITA)

■ Co-host: Venture Support Mechanism TSUNAMI

■ Description: Publicity for the productions and technologies of Japanese ventures and SMEs among Korean technology-oriented firms, to promote interaction between Japanese and Korean firms in forms such as business parleys and partnerships.



【About the Korea Industrial Technology Association】

KOITA is a private-sector organization that was established in 1979 for the purpose of supporting development of new technology by Korean companies and related information provision. Its staff of about 100 is organized into teams in areas such as survey and research, technical assistance, and education and training. It operates networks such as "CTO clubs", councils of research institute heads, and so on. It has a membership of about 9,000 firms.

<http://www.koita.or.kr/eng/main/index.asp>

【Message from Mr. Lee, Head of the Korean delegation】

The world is moving into an Asia-centered age. In recent years, China and Taiwan have entered into an arrangement of cooperation integrating them to a degree that has given rise to the new term "Chi-Wan". I hope to see gatherings like this Event continue long into the future, toward the goal of assisting the development of creative business and new approaches by fusing the craftsmanship spirit of Japan's superb manufacturing industry and the IT technology and gung-ho spirit of Korean firms.



【Companies participating from Korea】

- Institute for Advanced Engineering: Support for SMEs as a research consortium based on industry-academia partnership
- Doosan Heavy Industries & Construction: One of Korea's major EPC specialists producing facilities in fields such as power generation and water treatment
- SUNGMOON Electronics Co., Ltd.: Development of metallic deposition film for condensers
- LIG ADP Co., Ltd.: Development of dry etchers and other equipment for fabrication of semiconductors and liquid crystal devices
- YEIL HI-TECH Co., Ltd.: Manufacture of camshafts for automotive engines
- Ware valley data: Development and sales of software for data base management
- CARIMA: Manufacture and sales of stereolithographers and photography-related equipment
- Tae Heung Business Solution: Supply of printing-related equipment and software for improved business efficiency
- TECH ONE: Manufacture of components for vacuum equipment for liquid crystal lines

【Companies participating from Japan】

- JMC Inc.: Prototyping and small-lot production applying stereolithography and precision sand casting
- PI R&D: Development and sales of high-performance soluble polyimides
- Sanki Blast corp.: High-precision end-to-end processes in magnesium processing
- Tsukuba Seiko Co., Ltd.: Development of conveyance-use electrostatic chucks for liquid crystal, organic EL, semiconductors, and other product fields
- ICGB Co., Ltd.: Development of control for machine tools loaded with technology transfer schemes
- Yamato Denki Ind. Co., Ltd.: High-performance plating for electronic components and materials
- Meijo Nano Carbon: Development of carbon nanotube materials and applied products
- Sasaki Chemical Co., Ltd.: Manufacture and sales of metallic surface treatment agents and high-performance hygroscopic agents
- Pro-material Co., Ltd.: Development and sales of compact Stirling engines
- EAMEX Corporation: Development of large-capacity capacitors and electrodes for lithium-ion batteries
- Aqua Science: Development of low-cost washing equipment for use in fabrication processes for semiconductors, LEDs, etc.



【Comment】

It is a matter of fact that many Japanese SMEs and venture firms do not know where to go for related consulting even if they want to have contact with overseas companies. For this meeting, TSUNAMI assisted their interface with representatives of Korean firms to which we have links. We hope to hold further gatherings of this sort for communication with firms from more countries and to introduce cases of business matching involving them in the future.

NPO Venture Support Mechanism TSUNAMI
(TEL 81-45-470-8668 Yokohama, JAPAN)
TSUNAMI Network Partners/
TSUNAMI On The Road (TEL 81-45-470-8088)